



Seacoast

BANKING CORPORATION
OF FLORIDA

Earnings Presentation

Q2-2018

Cautionary Notice Regarding Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning, and protections, of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including, without limitation, statements about future financial and operating results, cost savings, enhanced revenues, economic and seasonal conditions in our markets, and improvements to reported earnings that may be realized from cost controls, tax law changes, and for integration of banks that we have acquired, or expect to acquire, as well as statements with respect to Seacoast's objectives, strategic plans, including Vision 2020, expectations and intentions and other statements that are not historical facts. Actual results may differ from those set forth in the forward-looking statements.

Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, and involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the actual results, performance or achievements of Seacoast to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. You should not expect us to update any forward-looking statements.

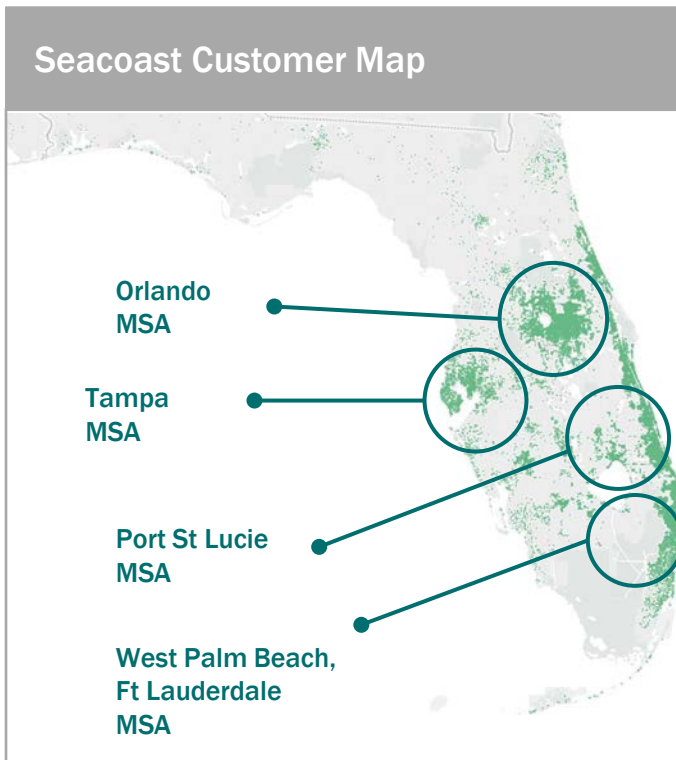
You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "support", "indicate," "would," "believe," "contemplate," "expect," "estimate," "continue," "further", "point to," "project," "could," "intend" or other similar words and expressions of the future. These forward-looking statements may not be realized due to a variety of factors, including, without limitation: the effects of future economic and market conditions, including seasonality; governmental monetary and fiscal policies, as well as legislative, tax and regulatory changes; changes in accounting policies, rules and practices; the risks of changes in interest rates on the level and composition of deposits, loan demand, liquidity and the values of loan collateral, securities, and interest sensitive assets and liabilities; interest rate risks, sensitivities and the shape of the yield curve; the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions,

securities brokerage firms, insurance companies, money market and other mutual funds and other financial institutions operating in our market areas and elsewhere, including institutions operating regionally, nationally and internationally, together with such competitors offering banking products and services by mail, telephone, computer and the Internet; and the failure of assumptions underlying the establishment of reserves for possible loan losses. The risks of mergers and acquisitions, include, without limitation: unexpected transaction costs, including the costs of integrating operations; the risks that the businesses will not be integrated successfully or that such integration may be more difficult, time-consuming or costly than expected; the potential failure to fully or timely realize expected revenues and revenue synergies, including as the result of revenues following the merger being lower than expected; the risk of deposit and customer attrition; any changes in deposit mix; unexpected operating and other costs, which may differ or change from expectations; the risks of customer and employee loss and business disruption, including, without limitation, as the result of difficulties in maintaining relationships with employees; increased competitive pressures and solicitations of customers by competitors; as well as the difficulties and risks inherent with entering new markets.

All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary notice, including, without limitation, those risks and uncertainties described in our annual report on Form 10-K for the year ended December 31, 2017 under "Special Cautionary Notice Regarding Forward-Looking Statements" and "Risk Factors", and otherwise in our SEC reports and filings. Such reports are available upon request from the Company, or from the Securities and Exchange Commission, including through the SEC's Internet website at <http://www.sec.gov>.

Seacoast Bank [NASDAQ: SBCF]

Valuable Florida Bank Franchise With Balanced Growth Strategy, Benefiting from Attractive Geography, Investments in Digital Transformation and Commercial Loan Platform, and Strategic Acquisitions



- \$5.9 billion in assets operating in the nation's third most-populous state
- Strong and growing presence in four of Florida's most attractive MSAs
 - #1 Florida based bank in the Orlando MSA
 - Growing share in West Palm Beach
 - #2 share in Port St Lucie MSA
 - Growing presence in Tampa MSA
- Investing in digital transformation, innovative business banking delivery
- Growth-oriented culture, engaged associate base, strong customer advocacy
- Active board with diverse range of experience and expertise
- Market Cap: \$1.5 billion (6/30/18)

Seacoast's Differentiated Strategy



Comprehensive Customer Servicing Model



Focused on Controls



Track Record of Value-Creating Acquisitions



Well-Positioned to Benefit From Florida Market



Expanding Analytical & Digital Capabilities



Experienced Board & Management Team

2Q 2018 Highlights

With a growing presence in Florida's most attractive markets, Seacoast is one of Florida's top-performing banking franchises.

- Earnings per share totaled \$0.35 on a GAAP basis, and \$0.38 per share on an adjusted basis¹.
- Net income increased 121% YoY to \$17.0 million, while net revenue was up 15% during the same period to \$62.9 million. Adjusted net income¹ increased 44% YoY to \$18.3 million, and adjusted net revenue¹ increased 15% YoY or \$63.0 million.
- On a GAAP basis, we ended the quarter at 1.24% Return on Tangible Assets (ROTA), 13.1% Return on Average Tangible Common Equity, and 58.4% efficiency ratio. On an adjusted basis, second quarter results were 1.28% adjusted ROTA¹, 13.5% adjusted ROTCE¹, and 57.3% adjusted efficiency ratio¹.
- Record quarter for small business and consumer loan originations totaling \$105 million.
- Entering 3Q with a record commercial pipeline of \$195 million.
- Announced the acquisition of First Green Bancorp, Inc., broadening our presence in the Orlando Market, Florida's third largest MSA.
- Launched our proprietary commercial portal software tool.

¹Non-GAAP measure, see "Explanation of Certain Unaudited Non-GAAP Financial Measures"

Notable Items Impacting Results by \$0.05 per share in the Second Quarter

- \$0.5 million reduction in accretion from discounts on acquired loans quarter over quarter.
- Experienced higher prepayments quarter over quarter on the nonacquired originated loan portfolio which reduced loan growth by 3%.
- Recognized \$1.7 million in net charge offs in the quarter.
- Recognized \$0.3 million in losses on the sale of other real estate owned during the quarter.

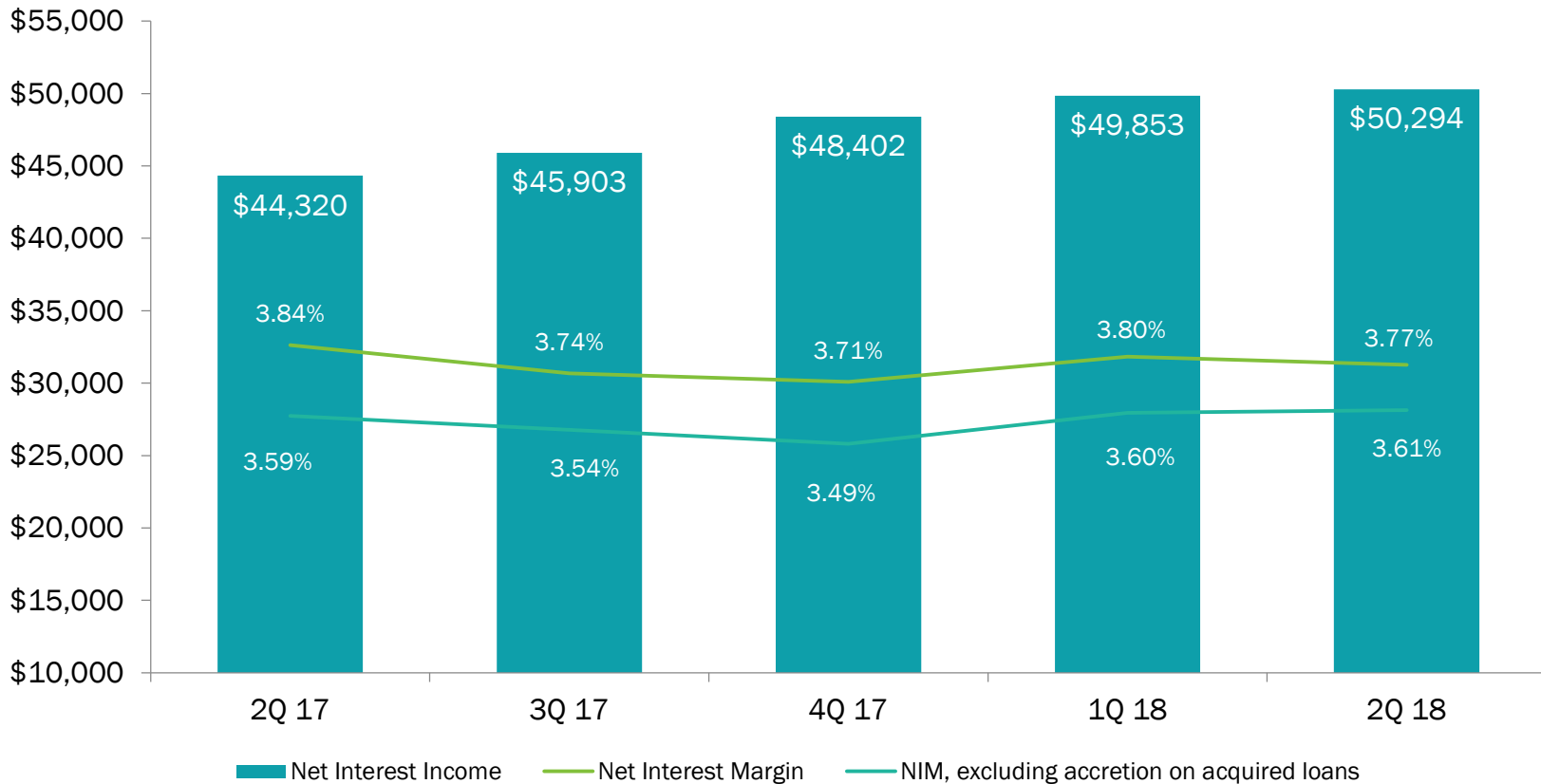
First Green Bank Acquisition: Continuation of “Land and Expand” M&A Strategy in Orlando FL

<p>High-Quality Expansion In Attractive Market</p>	<ul style="list-style-type: none"> • Expands footprint in Orlando, Florida’s 3rd largest MSA • Significantly strengthens Seacoast’s position as the #1 community bank by deposit market share in the Orlando MSA, increasing deposits 49% to over \$1.4 billion • High growth potential as Seacoast executes its integration and digital marketing playbook • Solidifies presence along attractive, high growth I-4 corridor
<p>Anticipated Positive Financial Results</p>	<ul style="list-style-type: none"> • 10%+ core EPS accretion in both 2019 and 2020 • 25%+ internal rate of return • Tangible book value dilution earn-back of under one year (crossover method)
<p>Adds Scale in Orlando MSA, Strengthens Florida Franchise Overall</p>	<ul style="list-style-type: none"> • Branch location overlap creates immediate operating synergy opportunities • Opens First Green’s customer base and prospect list to Seacoast’s expanded products and services • Expands Seacoast’s loan portfolio and maintains prudent level of diversification

Net Interest Income and Margin

- Net interest income¹ totaled \$50.3 million, up \$0.4 million or 1% from the prior quarter and \$6.0 million or 14% from the prior year quarter.
- Net interest margin was 3.77% in the current quarter compared to 3.80% in the prior quarter and 3.84% in the second quarter of 2017.
- The impact of purchased loan accretion on total net interest margin represented 16 basis points in the current quarter, versus 20 in the prior quarter and 25 in the second quarter of 2017.

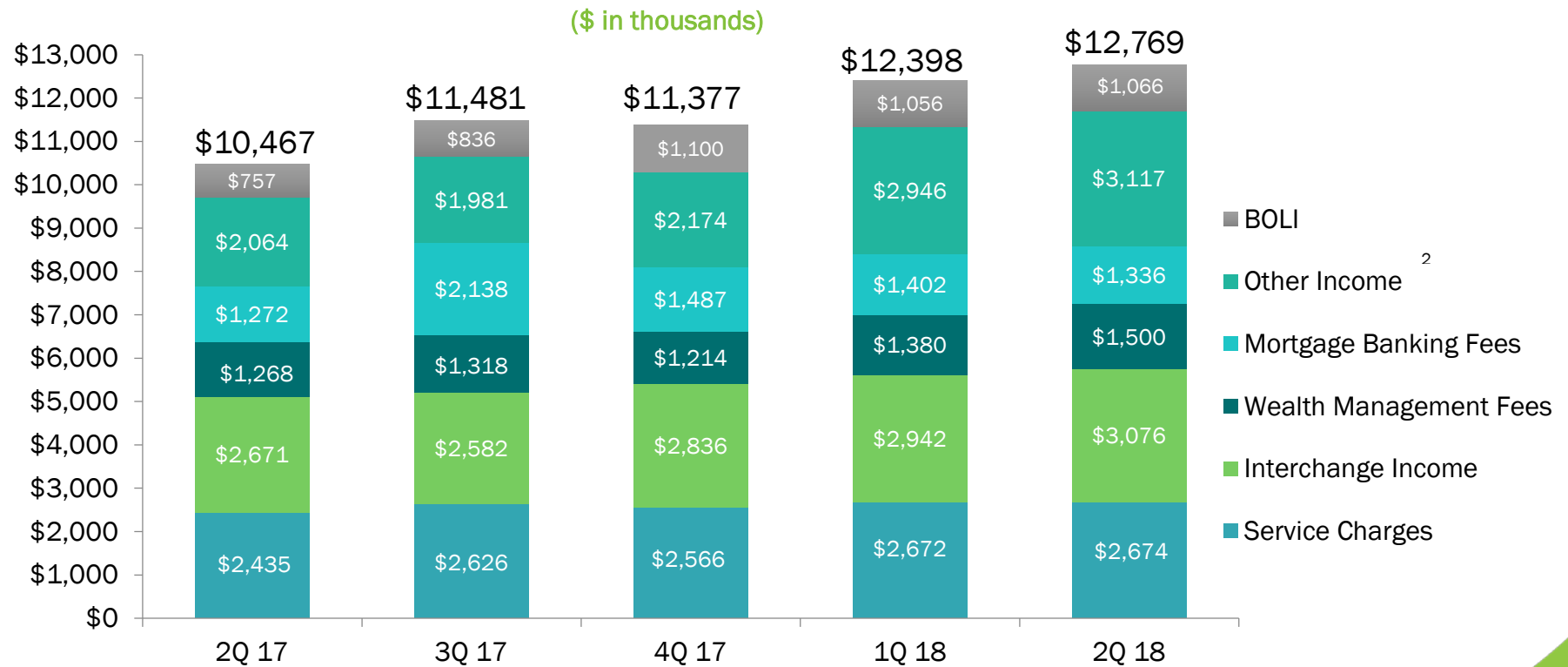
(\$ in thousands)



¹ Calculated on a fully taxable equivalent basis using amortized cost.

Adjusted Noninterest Income¹

- Adjusted noninterest income¹ totaled \$12.8 million, up \$0.4 million or 3% from the prior quarter and \$2.3 million or 22% compared to prior year quarter.
- Adjusted noninterest income¹ is benefiting from investments made in prior years in Wealth Management, SBA lending, and our proprietary analytics platform.

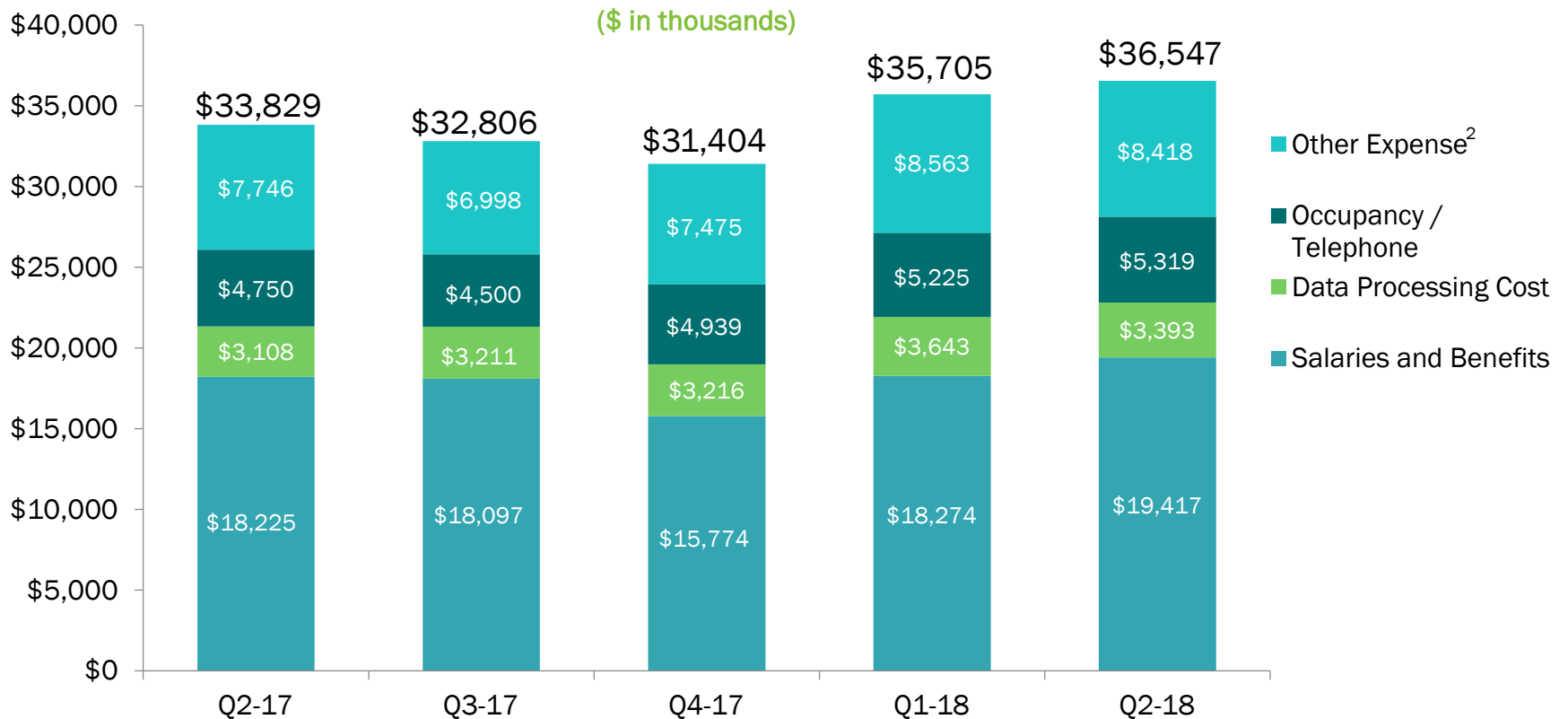


¹Non-GAAP measure, see “Explanation of Certain Unaudited Non-GAAP Financial Measures”

²Other income includes gains on sale of SBA loans, marine finance fees, swap related income and other fees related to customer activity.

Adjusted Noninterest Expense¹

- As a percentage of average tangible assets, adjusted noninterest expense in the current quarter was 2.57% compared to 2.55% for the prior quarter and 2.73% for the second quarter of 2018.
- Higher salaries and benefits in the current quarter reflect the impact of stock awards granted, investments in talent in our commercial and business banking teams, and roles to support scaling the organization prudently.



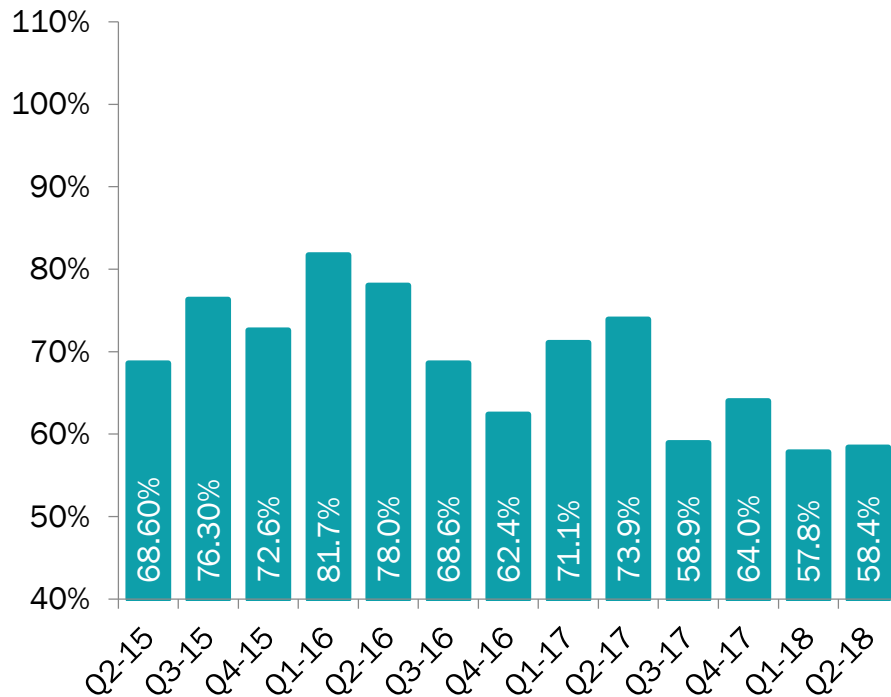
¹Non-GAAP measure, see "Explanation of Certain Unaudited Non-GAAP Financial Measures"

²Other expense includes legal and professional fees, marketing expenses and other expenses associated with ongoing business operations.

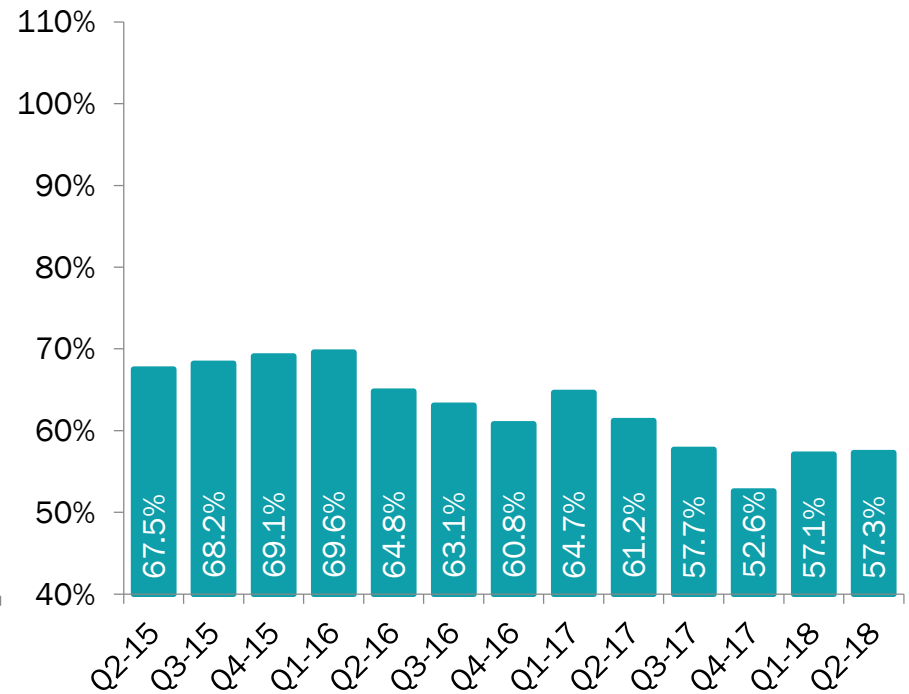
Efficiency Ratio

- The efficiency ratio was 58.4% compared to 57.8% in the prior quarter and 73.9% in the second quarter of 2017.
- The adjusted efficiency ratio¹ was 57.3% compared to 57.1% in the prior quarter and 61.2% in the second quarter of 2017.

GAAP - Efficiency



Adjusted - Efficiency¹

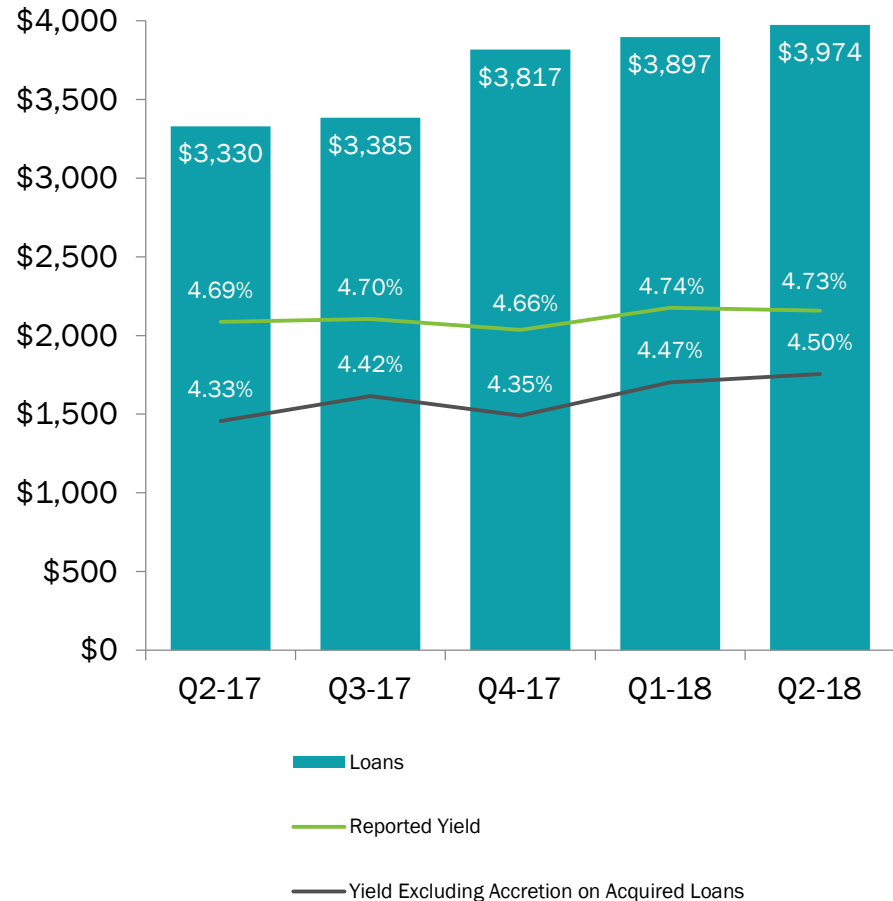


¹Non-GAAP measure, see "Explanation of Certain Unaudited Non-GAAP Financial Measures"

Loan Growth Momentum Continues, Supported by a Strong Florida Economy, and Prudent Guardrails

- Second quarter loans totaled \$3.9 billion, an increase of \$644 million or 19% from year-ago levels. Adjusting for acquisitions, loans grew \$237 million or 7% year over year.
- Experienced higher prepayments quarter over quarter on the nonacquired originated loan portfolio which reduced loan growth by 3%.
- Pipelines were \$195 million in commercial, \$64 million in mortgage, and \$53 million in consumer and small business at June 30, 2018. This compares to \$123 million in commercial, \$71 million in mortgage, and \$50 million in consumer and small business at March 31, 2018.
- Purchased loan accretion was 23 basis points in Q2 2018 versus 27 basis points in the prior quarter, and 36 basis points in the second quarter of 2017. \$0.5 million reduction in accretion from discounts on acquired loans quarter over quarter.

Total Loans Outstanding (in millions)

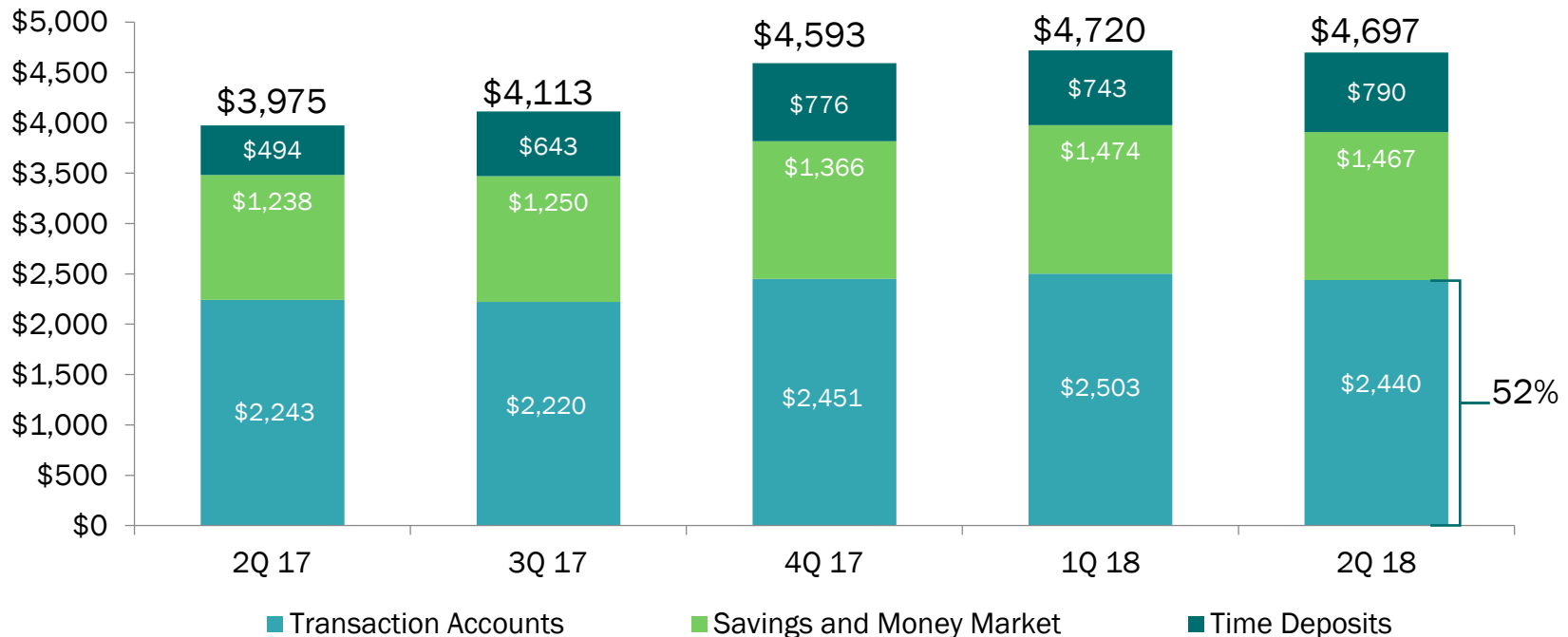


(Yields presented above do not reflect FTE adjustments)

The Deposit Franchise Continues to Perform Well and Serves as a Source of Earnings Strength

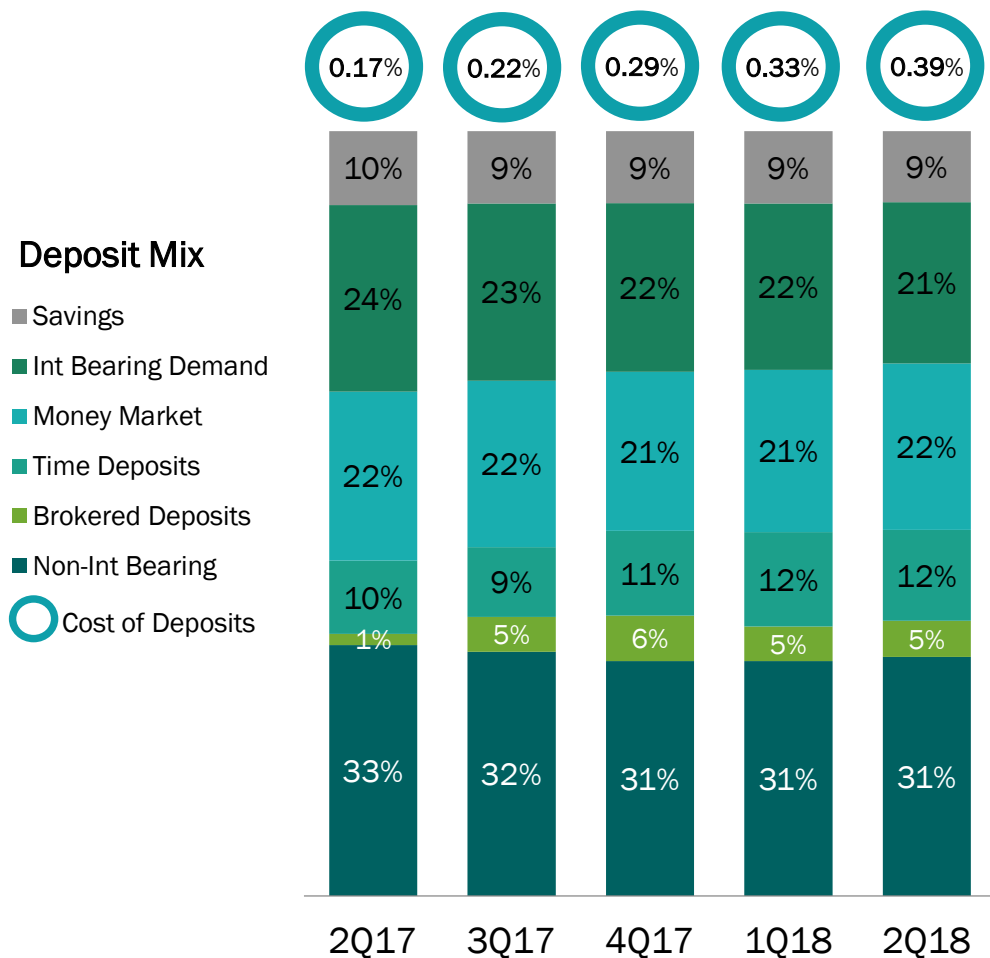
- Total deposits have increased 18% year over year, and declined seasonally quarter over quarter.
- Transaction accounts represent 52% of total deposits, and have increased 9% year over year.
- Brokered time deposits increased quarter over quarter, as we reduced our balance of advances from the Federal Home Loan Bank. The market presented a unique opportunity to borrow at a lower rate with brokered time deposits.
- Cost of deposits was 0.39%, up 6 basis points from the prior quarter, and up 22 basis points from the second quarter of 2017.

Deposit Balances (in millions)



Average Deposit Balances and Cost

Our focus on organic growth and relationship-based funding, in combination with our innovative analytics platform, supports a well-diversified low-cost deposit portfolio.



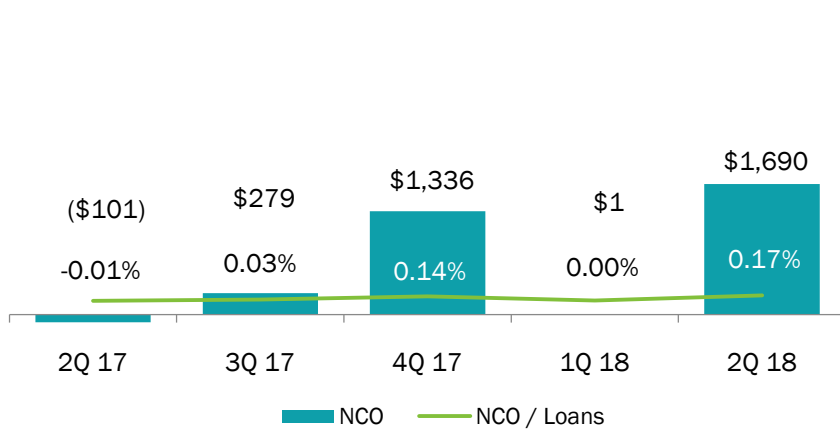
2Q17-2Q18	Interest Bearing Deposits Cumulative Beta ⁽¹⁾
Savings	7 bps
Interest Bearing Demand	12 bps
Money Market	38 bps
Time Deposits	71 bps
Brokered CDs	54 bps
Total Interest Bearing	33 bps
Total Deposits	22 bps
Fed Funds Change	75 bps

(1) Beta calculated using the change in deposit costs 2Q18 vs 2Q17 divided by the 75bps change in Fed Funds rate from June 30, 2017 to June 30, 2018

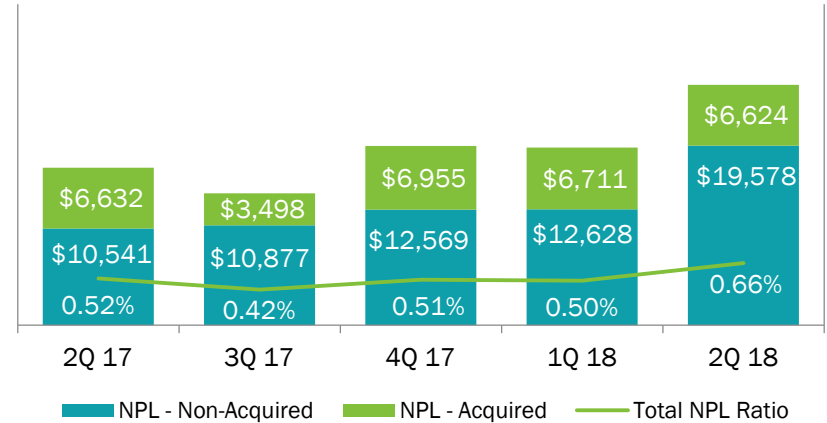
Credit Quality

(\$ in thousands)

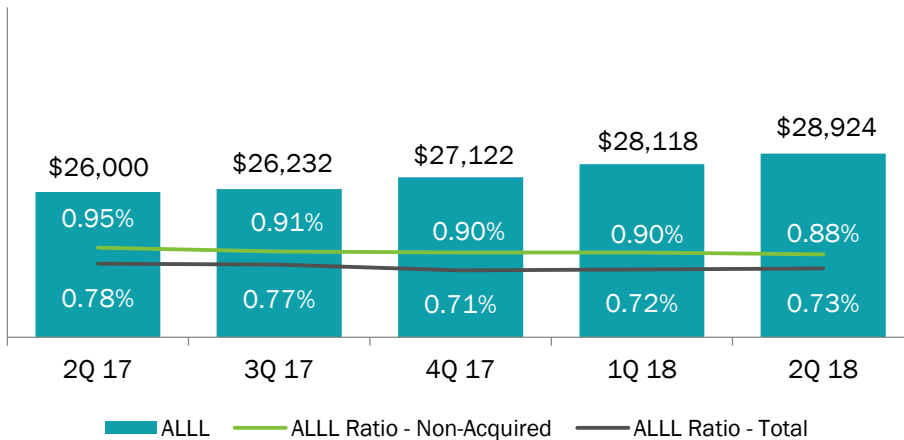
Net Charge-offs



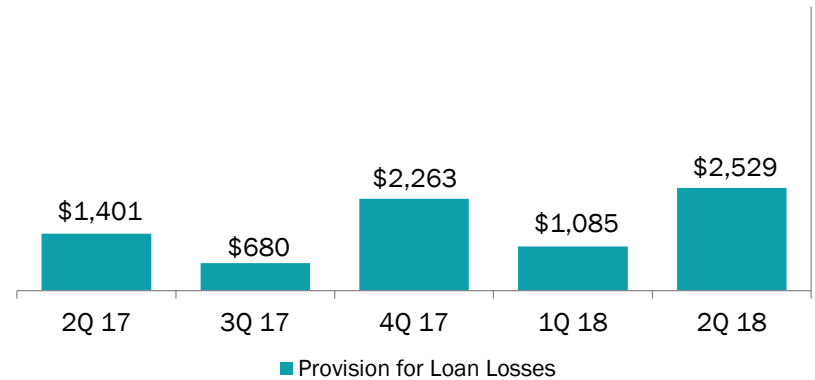
Nonperforming Loans



ALLL

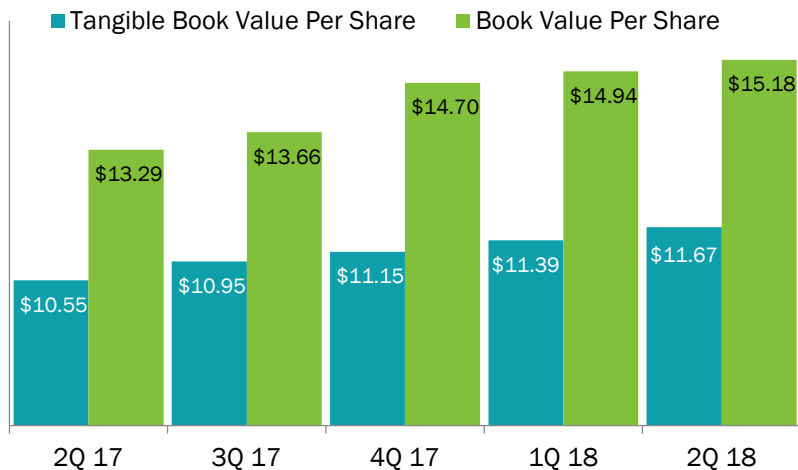


Provision for Loan Losses

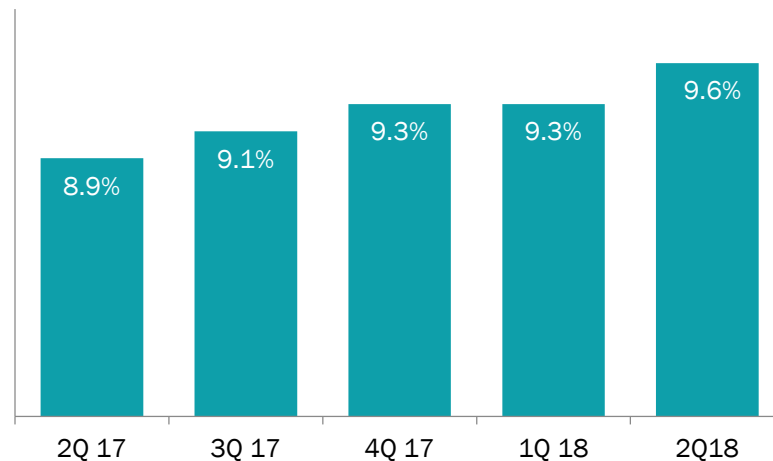


Maintaining Strong Capital to Support Balanced Growth Opportunities

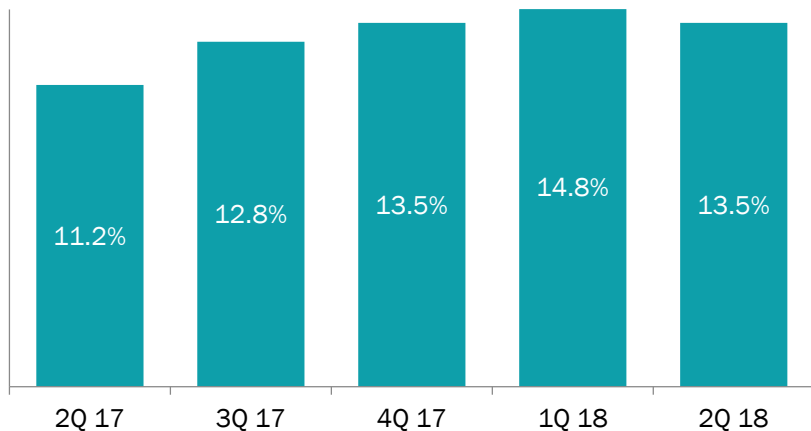
Tangible Book Value / Book Value Per Share



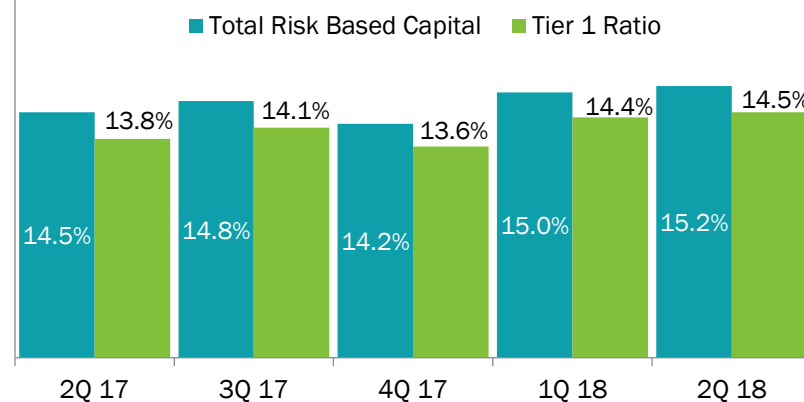
Tangible Common Equity / Tangible Assets



Adjusted Return on Tangible Common Equity¹



Total Risk Based and Tier 1 Capital



¹Non-GAAP measure, see "Explanation of Certain Unaudited Non-GAAP Financial Measures."

Reiterating Vision 2020 Objectives

- We remain confident in our ability to achieve our Vision 2020 targets announced early last year. We continue to monitor the impact of the Tax Cuts and Jobs Act of 2017 and believe the impact of this important legislation will more fully materialize in the marketplace moving forward. Additionally, we announced the acquisition of First Green Bancorp, Inc., which is expected to close early in the fourth quarter. We believe both the Tax Cuts and Jobs Act of 2017 and the acquisition of First Green Bancorp, Inc. reinforce our ability to achieve these objectives.

	Vision 2020 Targets
Return on Tangible Assets	1.30%+
Return on Tangible Common Equity	16%+
Efficiency Ratio	Below 50%

Contact Details: Seacoast Banking Corporation of Florida



Charles M. Shaffer

Executive Vice President
Chief Financial Officer
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INVESTOR RELATIONS

NASDAQ: SBCF



Seacoast

BANKING CORPORATION
OF FLORIDA

90
+YEARS

Explanation of Certain Unaudited Non-GAAP Financial Measures

This presentation contains financial information determined by methods other than Generally Accepted Accounting Principles (“GAAP”). The financial highlights provide reconciliations between GAAP net income and adjusted net income, GAAP income and adjusted pretax, preprovision income. Management uses these non-GAAP financial measures in its analysis of the Company’s performance and believes these presentations provide useful supplemental information, and a clearer understanding of the Company’s performance. The Company believes the non-GAAP measures enhance investors’ understanding of the Company’s business and performance and if not provided would be requested by the investor community.

These measures are also useful in understanding performance trends and facilitate comparisons with the performance of other financial institutions. The limitations associated with operating measures are the risk that persons might disagree as to the appropriateness of items comprising these measures and that different companies might calculate these measures differently. The Company provides reconciliations between GAAP and these non-GAAP measures. These disclosures should not be considered an alternative to GAAP.

GAAP to Non-GAAP Reconciliation

(Q2 17 - Q2 18)

(Dollars in thousands except per share data)	Second Quarter: 2018	First Quarter: 2018	Fourth Quarter: 2017	Third Quarter: 2017	Second Quarter: 2017
Net income (loss)	16,964	18,027	13,047	14,216	7,676
Gain on sale of VISA Stock	0	0	(15,153)	47	(21)
Securities (gains)/losses, net	48	102	(112)	47	(21)
Total Adjustments to Revenue	48	102	(15,265)	47	(21)
Merger related charges	695	470	6,817	491	5,081
Amortization of intangibles	1,004	989	963	839	839
Business continuity expenses - Hurricane Irma	0	0	0	352	0
Branch reductions and other expense initiatives	0	0	0	(127)	1,876
Total Adjustments to Noninterest Expense	1,699	1,459	7,780	1,555	7,796
Tax impact of adjustments	(433)	(538)	3,147	(673)	(2,786)
Effect of change in corporate tax rate	0	248	8,552	0	0
Adjusted Net Income	18,268	19,298	17,261	15,145	12,665
Earnings per diluted share, as reported	0.35	0.38	0.28	0.32	0.18
Adjusted earnings per diluted share	0.38	0.40	0.37	0.35	0.29
Average shares outstanding (000)	47,974	47,688	46,473	43,792	43,556
Revenue	62,928	62,058	74,868	57,183	54,644
Total Adjustments to Revenue	48	102	(15,265)	47	(21)
Adjusted Revenue	62,976	62,160	59,603	57,230	54,623
Noninterest Expense	38,246	37,164	39,184	34,361	41,625
Total Adjustments to Noninterest Expense	1,699	1,459	7,780	1,555	7,796
Adjusted Noninterest Expense	36,547	35,705	31,404	32,806	33,829
Foreclosed property expense and net (gain)/loss on sale	405	192	(7)	(296)	297
Net Adjusted Noninterest Expense	36,142	35,513	31,411	33,102	33,532

GAAP to Non-GAAP Reconciliation

(Q2 17 – Q2 18)

(Dollars in thousands)	Second Quarter: 2018	First Quarter: 2018	Fourth Quarter: 2017	Third Quarter: 2017	Second Quarter: 2017
Adjusted Revenue	62,976	62,160	59,603	57,230	54,623
Impact of FTE adjustment	87	91	174	154	164
Adjusted Revenue on a fully taxable equivalent basis	63,063	62,251	59,777	57,384	54,787
Adjusted Efficiency Ratio	57.3%	57.1%	52.6%	57.7%	61.2%
Average Assets	5,878,035	5,851,688	5,716,230	5,316,119	5,082,002
Less average goodwill and intangible assets	(166,393)	(167,136)	(149,432)	(118,364)	(114,563)
Average Tangible Assets	5,711,642	5,684,552	5,566,798	5,197,755	4,967,439
Return on Average Assets (ROA)	1.16%	1.25%	0.91%	1.06%	0.61%
Impact of removing average intangible assets and related amortization	0.08%	0.09%	0.06%	0.06%	0.05%
Return on Tangible Average Assets (ROTA)	1.24%	1.34%	0.97%	1.12%	0.66%
Impact of other adjustments for Adjusted Net Income	0.04%	0.04%	0.26%	0.04%	0.36%
Adjusted Return on Average Tangible Assets	1.28%	1.38%	1.23%	1.16%	1.02%
Average Shareholders' Equity	709,674	695,240	657,100	587,919	567,448
Less average goodwill and intangible assets	(166,393)	(167,136)	(149,432)	(118,364)	(114,563)
Average Tangible Equity	543,281	528,104	507,668	469,555	452,885
Return on Average Shareholders' Equity	9.6%	10.5%	7.9%	9.6%	5.4%
Impact of removing average intangible assets and related amortization	3.5%	3.9%	2.8%	2.9%	1.9%
Return on Average Tangible Common Equity (ROTCE)	13.1%	14.4%	10.7%	12.5%	7.3%
Impact of other adjustments for Adjusted Net Income	0.4%	0.4%	2.8%	0.3%	3.9%
Adjusted Return on Average Tangible Common Equity	13.5%	14.8%	13.5%	12.8%	11.2%